

<b>Company</b>	<b>EzGov, Holland EMEA</b>
<b>Industry</b>	IT, software, e-commerce development
<b>Position</b>	<b>Human Resources</b>
<b>Relationship</b>	Long term working relationship through Luigi Puliga on European assignments

30/10/2005

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*EzGov is a technology company focused on developing and deploying top quality, technology-based e-government solutions (transactional web applications and e-forms built around JAVA/J2EE technology). Our key challenge is to grow the development function of the EMEA operation by 100%. This involves the development and deployment of an EMEA recruitment strategy that enables the organisation to grow rapidly under strict budget restraints.*

Luigi Puliga has helped EzGov sourcing the EMEA needs and successfully introduced numerous highly skilled specialists for our Italian, Amsterdam and London offices. We have found Luigi to be extremely reliable and effective when resourcing these requirements and his expertise and know-how of the various local labour markets has helped us finding permanent talent that matches our corporate culture"

**Kees Maarschalkerweerd**

**EzGov**

**Amsterdam, Holland**

Luigi assisted EzGov over a period of 2 years in several European markets, one of them Italy. One of the first things that Luigi did was to get a clear understanding of our specific requirements. Luigi came to our office to conduct the take-down interview himself. Armed with the candidate profile, he engaged his team. I quickly learned that they have a very good pulse on the market and understanding of candidates. They were able to find not only the right candidate but also to get them enthusiastic about EzGov.

And all of the candidates were from companies on our target list. From a long-list of CV that they screened, we arrived at the top 3 choices and found our man. We've kept in contact with Luigi and his team ever since. They provide us with top talent and an idea of what's happening in the job markets throughout Europe."

**Wouter Goedcop**

**EzGov**

**Amsterdam, Holland**